



IBN HAYYAN TRADING CO.



FOR MECHANICAL, ELECTRICAL, INSTRUMENTATION & HVAC PRODUCTS

ARAMCO VENDOR ID: 10012871



OUR COMPANY PROFILE

IBN HAYYAN Trading Co.

P.O. Box 4472 Dammam 31491 Kingdom of Saudi Arabia

Tel.: +966 3 8428800, Fax: +966 3 8427963

Email: info@ibnhayyan.com.sa



COMPANY GENERAL INFORMATION

COMPANY NAME	IBN HAYYAN Trading Co.
ADDRESS	Al Etisalat St, Dammam 31491, Kingdom of Saudi Arabia
MAILING ADDRESS	P.O. Box 4472 Dammam, Kingdom of Saudi Arabia
CONTACT DETAILS	HEAD OFFICE TEL: +966 3 8428800 (4 LINES) FAX: +966 3 8427963 EMAIL: info@ibnhayyan.com.sa STORES TEL: +966 3 8391811 FAX: +966 3 8391896
COMMERCIAL REGISTRATION	2050019027
BANK DETAILS	National Commercial Bank, Saudi Fransi, Samba , Al- Rajhi, Saab, Riyad Bank

COMPANY ACTIVITIES

- Trading of Electrical, Mechanical, HVAC and Instrumentation
- Importers and Marketers of food products
- Road Transport
- Customs Clearance and forwarding



ABOUT US

IBN HAYYAN Trading Co. is one of the leading importers and marketers of various product lines to many of the organizations in the Kingdom of Saudi Arabia.

We are organized into Industrial Supplies Division, Food and Cold Store Division, Road Transport Division and Custom Clearance and Forwarding Division.

Our success lies in our motto of customer satisfaction by providing them the best services and courtesy. We are always committed to supply high quality products to our clients, when and where they need them.

To compete to the industry challenges, we always maintain high level of technical capabilities through our professional and trained employees with innovative ideas. We realize that the backbone of our success is attention of business on client's call for, result oriented professionals, capable innovative management and we apply efforts to enhance ourselves vigorously to the future.

With expertise of more than thirty years we have a valuable place among our clients throughout the Kingdom of Saudi Arabia.



OUR HISTORY IN INDUSTRIAL SUPPLIES

IBN HAYYAN was established in 1978 as a trader with a commitment to supply world class industrial products to aid the Economic growth and development of Saudi Arabia.

Over the time our Industrial Supply Division has expanded their horizon to full service cum supply of equipment and materials for building, construction and maintenance industries and for Petrochemical Industries. Our material supply ranges from pipes and fittings, pumps, motors, valve and boilers, HVAC supplies, electrical power distribution materials, safety and security, laboratory equipment, construction equipment, lighting equipment, instrumentation, medical supplies, spare parts for engineering equipment and office supplies.

We are one of the leading Companies in the Kingdom of Saudi Arabia, operated by experts in the field of Industrial Supplies.

IBN HAYYAN Trading have had established confidence and trust of our customers through decades. We are the approved supply source for all Government buying agencies. We receive regular purchase enquiries from them and we participate in their specific tenders.



PRODUCT LINE

MECHANICAL

- Competitive prices on products found in the Grainger, McMaster-Carr and RS catalogs.
- Industrial Components: Motor, Generator, Compressor, Power Transmission, Pump, Gauges, Testing Equipment, Machinery Tools, Sensors, Monitors, Valves, Measuring Transducer, Control Panel, Pneumatic Actuator.
- Mechanical Components: Bearings and Bushing, Coupling, Belt and Pulley, Seals, Wheel, Connecting Rod, Impeller, Crankshaft, Turbine Parts, Boiler Parts.

Brand Name Makers and Manufacturers:

Compare Kellogg, Grundfos, Honeywell, Herose, Helios, Falcon, Johnson, Compare Broomwade, Delta, Parker Lucifer, Sauter-AG, Allis Chalmers, KSB, Endress+Hauser, Schell, IWK Pegler, Spirax Sarco, Tecumseh, Ingresoll-rand, GE, Dayton, Fluke, Electrolux, Flygt, to name only few.

ELECTRICAL AND ELECTRONICS

- Electrical Supplies: Receptacle, Wall Switches, Straight Blade Plug & Connector, Twist Lock Device, Pin & Sleeve Device, Power Pole & Raceway System, Electrical Enclosure, Wire & Cable, Crimping Tool & Connector, Wire nut & Terminal Strip.
- Electrical Control: Contactor & Motor Starter, Drum Switches, Control Relay, Time Delays Relay, Solenoid, Pushbutton & Switches, Toggles & Footswitches, Limit Switches, Liquid Level Control, Pressure Switches, Proximity & Photo Switches, Temperature Controller, Counter, Motion Sensor.



- Electrical Distribution: Surge Product, UPS, Inverter & DC Power Supplies, Transformer, Breaker & Panel board, Safety Switches, Din Rail Mounted Block, Fuse.
- Voice & Data
- Lightings: Lamp, Ballast, Fixtures, Task Lighting, Batteries
- Design, Supply, Install, Testing and Commissioning Industrial facilities

Brand Name Makers and Manufacturers:

Siemens, ABB, Heinemann, Merlin Gerin, Berker, Omron, Landis & Staefa, Schrack, Telemecanique, Legrand, MESC, Belden, Tyco Electronics, Kingstate, Whoner, TAC, Essex, Schneider Electric, Hochiki, Signet, Solidyne, Jung, Woertz, to name only few.

HEATING, VENTILATING, AIR CONDITIONING AND REFRIGERATION

- HVAC Controls: Thermostat, Relay, Gas Control, Pneumatics Control, Solenoid Valve & Coils, Hot Water Control, Humidity Control, Steam Traps & accessories, Process Heat Control.
- A/C & Refrigeration: Central Air Conditioning, Ductless Split Systems, Room Air Conditioners, Portable Air Conditioners, Compressor, Condensing Unit,
- Air Treatment: Humidifier, Dehumidifier, Air Cleaner, Air Filter, Dust Collector
- Fans: Exhaust Fan, Ventilator, Blower.

Brand Name Makers and Manufacturers:

G.E., Carrier, Emerson, Danfoss, Alco, Sporlan, Busch, McQuay, A.O. Smith, StandardKessel, SKG, Marathon, Bristol, Coleman, Copeland, Carlyle, to name only few.



CIVIL

- Building Materials: Tube, Sheets, Fitting, Gasket, Flange, Pipes, Bar and Rod, Plumbing, Hosing, Couplings, Fabrication of any kind of steel works.
- Tools, Test Instrument, Work Shop Supplies
- Material Handling: Ladder, Shelving, Cart & Trucks, Cleaning Equipment, Shop Furniture
- Bathroom, Toilet, Faucet and Fittings, Shower, Tiles, Slab, Paints
- Safety Equipment: Personal Protective Equipment.
- Irrigation: Sprinklers Controllers, Tank

Brand Name Makers and Manufacturers:

Grohe, Ideal Standard, American Standard, Sloan, Karla, Kupperbusch, Muller, Rainbird, Hunter, Wika, to name only few.



OUR VALUES

Throughout our history, IBN HAYYAN's strong, visionary leadership has been guided by an enduring set of Values that define our relationships with employees, customers, and the communities in which we operate over the Kingdom and abroad.

QUALITY

Total Quality is the guiding principle of IBN HAYYAN's business life. It requires each of us, individually and in teams, to understand, anticipate, and surpass the expectations of our customers. Total Quality demands continuous improvement in all our processes, products, and services. Our success depends on our ability to learn from experience, to embrace change, and to achieve the full involvement of all our employees.

INTEGRITY

Integrity is the foundation of IBN HAYYAN's reputation. We have earned the respect and trust of people through decades of behavior that is honest, decent, and fair. Such behavior must continue to characterize all our relationships, both inside and outside the IBN HAYYAN's network.

PERFORMANCE

Providing IBN HAYYAN's proprietors a superior long-term return on their investment is a business imperative. This requires that we allocate our resources to ensure profitable growth, maintain an effective balance between today and tomorrow, deliver what we promise, and tie our own rewards directly to our performance.



THE INDIVIDUAL

We know that in the end the commitment and contribution of all our employees will determine our success. IBN HAYYAN believes in the fundamental dignity of the individual. Our network consists of a rich mixture of people of diverse nationality, race, gender, and opinion, and this diversity will continue to be a source of our strength. We value the unique ability of each individual to contribute, and we intend that every employee shall have the opportunity to participate fully, to grow professionally, and to develop to his or her highest potential



IBN HAYYAN WILL

- Comply with all official and local safety regulations at all office job sites.
- Take all necessary and immediate action to correct and isolate unsafe work conditions and/or practices.
- Promote safety awareness among all employees, and hold each and every one of them accountable regarding individual responsibility for safety.
- Expand our capabilities to meet customer new demands
- Keep Pace with the other growing technology
- Introduce state of art products and solutions
- Maintain our leading edge role as a complete solution provider
- Develop strategic alliances with major vendors to ensure the quality of service to meet customer satisfactions.
- Maintain high level of customer's satisfactions and customer care
- Adapt to market trends and changes.

OUR FUTURE OBJECTIVES



- IBN HAYYAN has the credibility, resources, skills and experience to meet the challenges and provided the state of the art solutions to public, private and industrial sector
- IBN HAYYAN is working towards becoming a leading services and solution provider.
- IBN HAYYAN is investing considerably in technical and management trainings for its staff, to prepare them for the future challenges in Technology.

It takes dedication to detail and a deep-seated commitment to quality and integrity to achieve client trust and loyalty, As IBN HAYYAN we are blessed with the talented and hard working personnel as well as subcontractor, supplier and consultant affiliates. It takes a total team effort to establish and maintain the strong and long lasting relationships that are hallmark of our firm. Expertly managed projects link technology, communication and innovative thinking with performance and craftsmanship with quality and cost control. IBN HAYYAN utilizes experienced construction professionals and modern techniques and technology blended with the common sense and market survey that result from more than 30 years in this business.

OUR APPROACH

- To respect our market commitments.
- Launch a meaningful dialogue with the customers leading to a successful business relationship.
- Understands our customers needs.
- Establish a proactive approach in defining the concept and proposing a cost effective solution to our customers.
- Believe and maintain the core values of customer care and satisfaction.
- To serve the customer by providing state of the art products and services.
- To keep pace with the latest developments in technology and meet customers expectations and requirements.







Mission

We are all working toward the same goals i.e. to create value and make a difference in our engagements.

Vision

To achieve sustainable growth:

- By retaining best trained people by providing competitive & healthy company environment.
- By making sure our brands satisfy people's needs & desires.
- By creating mutual, enduring value in relationship with clients and vendors.

Our company name was derived from the Arab world, Muslim Abu Abdullah - Jabir ibn Hayyan bin Abdullah al-Azdi - Abu chemistry who spread the knowledge, and covered the whole world, and we hope that our company is able to cover all the needs of customers.

The company was founded in 1975 in the name of **Ibn Hayyan Trading** by Mr. Ahmed Saeed Abdullah Al Darwish, Al-Qahtani, where it began commercial operations in customs clearance in King Abdul Aziz Port in Dammam and Dhahran airport. In 1982, Government policy encouraged industrialization which lead to industrial growth. Industrial growth increases import business , hence custom clearance business developed. Then we purchased Mercedes Truck and started business activities in Transportation and got good market response for all kinds of transportations.



Customs Clearance

Ibn Hayyan has a dedicated team of professionals solely focused on sorting and resolving customs and border clearance related issues for cargo ownerships and related tasks. Our staff is well informed and aware of the latest rules and regulations and also the up-to-date tariff structures and details. This enables them to complete the necessary paperwork and all formalities on your behalf resulting in quick and smooth clearance of your shipments. Our IT department has the cutting edge technology to make the transactions absolutely faultless and ensure automatic update of effective schedules, so that your cargo is delivered faster to the complete satisfactions of the client.

Our services support to the oil sector as well as commercial and government organizations specialized project management needs. Our skilled manpower, along with state-of-the-art material handling equipment and excellent storage facilities, enable us to handle consignments in the quickest and most economical way.



Land Transportation



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Based on our professional and vast expertise, we do offer full or part load cargo transportation from anywhere to anywhere in the middle east (UAE –Dubai-Sharjah, Abu Dhabi, Jabel Ali, Oman, Kuwait, Doha, Bahrain, Saudi Arabia – Jeddah, Dammam, Riyadh, Jordon, Iraq, and other places by low bed, long bed curtain type and box type trailers. We provide best services in this region at a safe, competitive and economical mode of transportation.

We have a fleet of trucks, regular and refrigerated trucks unlocked, and that transport goods to various parts of the GCC, supported by Porsche moving to address the breakdowns and replacement of malfunctioning ones in order to ensure the speedy and proper delivery of the goods to their owners, as well as have the trucks for heavy goods (lobed Tractor) for each regions of the Kingdom as well, as have the arena to unload the goods temporarily equipped with cranes and cranes necessary for the safety of the download and upload the goods.



Food Stuff Division

We are one of the leading importers and distributors of international brands of frozen foodstuff. We believe quality of our products is the key to our success and we are committed in supplying products of high standard and quality.



We have a large fleet of reefer vehicles and hygienic cold storage that is capable of storing a huge amount of frozen foodstuff. Owing to priority to serve the optimum quality products, we maintain highest standards for products we are importing and thus we make sure that only superior grade products are delivered to our clients. We are one of the approved suppliers to all Government buying agencies, catering companies, wholesalers, cold stores, supermarkets etc.

Our products list includes all frozen meat, fruits, vegetables and dairy products. The back bone of our success is our result oriented professionals, capable innovative management. The company takes pride in consistently delivering products that meet client's specifications and stringent quality standards.

All IBN HAYYAN products are:

- 100% Halal slaughtered, in accordance with Islamic Procedure.
- Imported from reputed companies follow strict food safety regulations.

As a company we are proud of the strong relationships we have built with our valued clients over the years. These relationships have been central in the

development of the business, and their longevity demonstrates our ability to consistently supply quality products to exacting market requirements in the Kingdom of Saudi Arabia.

The company markets an extensive range of frozen products under different brands. The product range includes:

- Vegetables & Fruits (Belgium, Netherland, India, China Egypt)
- Chicken (Brazil)
- Fish (China, New Zealand, Taiwan, Myanmar)
- Lamb & Muttons (Australians, Paraguay)
- Beef (Brazil, Paraguay, Australian, India)



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